

How to increase your mortgage and protection business whilst earning a generous introducer fee

Introducers required nationwide...

Earn £750 for a referral with the opportunity to remortgage your client's residential property to raise cash for a buy to let deposit; and also arrange their buy to let mortgage. Add in some protection & insurance and your earnings from one client transaction can be in excess of £3,000!

Want to know more?

In a recent meeting with a Mortgage Broker company the word 'survival' was repeatedly used as they described their current circumstances.

In these times of reduced lending, stricter criteria, much tougher trading conditions and a deteriorating economy, <u>survival</u> wasn't an exaggeration.

Added to this:

- an interest only crack-down
- austerity measures and the euro-zone crisis
- savings income decimated by low interest rates
- rollercoaster stock markets reducing pension funds
- lowest annuity rates for years

It's no surprise both brokers and their clients are looking at ways to improve their incomes and financial stability.

Introduce your property loving clients to a hands free buy to let property proposition which is cash flow positive from day one

This hands free Buy to Let Property Investment is brought to you by Mulberry Private Clients, who is the premium provider of fully packaged quality buy to let property investments in the UK.

We've been doing this successfully since 2004 and;

- work with the majority of the UK's top 20 developers
- only source property with 'good solid fundamentals'
- buy 'every day, every person' property
- negotiate bulk discounts of about 5-10% in London
- negotiate bulk discounts of about 15-20% out of London
- produce a thorough Due Diligence report for every development we shortlist
- produce a cash-flow spreadsheet for each property

The Buy to Let property Investment makes investing in property both simple and lucrative – earning you a minimum referral fee of £750 per completed property

Speaking to your clients is the best way to discuss this proposition. But we are experts at marketing to clients and suggest you consider sending them some of our 'pre-written' text on your letterhead or email, from you. You already have the relationship with them so it makes sense. You'd then just refer any requests for more information to one of our Business Development Managers who will guide you from there and keep you informed of progress, getting you involved when a financial product is needed.

Total solution for your clients

The buy to let sector is facing huge demand with super strong rental yields in areas with 'good solid fundamentals' and lenders are looking for areas they can lend more with acceptable loan to values.

We do everything from sourcing the property, seeing the deal to legal completion, preparing the property for tenants, sourcing a tenant and managing the property thereafter.

Your clients provide the deposit and you arrange the finance and ancillary products.

Your clients receive one simple account statement each month outlining rents collected and the amount paid to their bank account.

We invite you to meet the team

We work in partnership with you. As the client always remains your client you will receive a fee each time a sale is made.

Mulberry Private Clients has a wealth of marketing experience and welcomes joint venture opportunities for seminars or investor events. It's all about being a partner in your success.

To arrange a visit to our offices and meet the team, or to have an initial chat, or to see an example of the potential income, or to get a copy of the Advisor Brochure, call us now on 01522 503 715 or email info@mulberryprivateclients.com

- **P.S.** at a recent seminar for property investors ran by the Mulberry Private Clients Team, 75% of the audience requested further details about our services and current buy to let opportunities.
- **P.P.S.** one recent development in Lincoln produces a gross rental yield of almost 8% and we negotiated a 20% discount off the asking price, giving clients the added security of equity and a cash flow positive investment from day one.